



**Wednesday, April 24, 2019 | 9:30 a.m. – 3:30 p.m. | Oklahoma City, OK**  
**Government Advocacy & Business Development Day**

**Parking is tough at the Capitol so arrive early to find parking.** There is parking in the South lot and then in the East lot. As a reminder, the underground tunnels are closed so be careful crossing Lincoln if you park in the East lot.

**9:00 a.m. Arrive at the Capitol and go to Room 511A.**

**9:15 a.m. Meet Oklahoma Legislator | Rep. Jason Dunnington**



Jason Dunnington was elected to the Oklahoma House of Representatives by the people of House District 88 in 2014. He is a professor of Sociology at Oklahoma City University and a licensed Real Estate agent for Keller Williams. Dunnington earned his master's degree in theology from Nazarene Theological Seminary and PhD in Sociology from University of Oklahoma. He has served as the ranking Democrat on multiple committees including Education Appropriations and State Government Operations. In 2016, he was honored by The Oklahoma Commission on the Status of Women with their prestigious Guardian Award for his work on Equal Pay for women, as well as Paid Family Leave and Earned Paid Sick Leave for all Oklahoma workers.

Dunnington lives near downtown Oklahoma City and is an active member in his community. He is the proud father of a son and daughter, both who attend Oklahoma City Public Schools.

**9:40 a.m. Legislative Briefing | Jan Loftis, Gilmore Communications- AIA Oklahoma Lobbyist**



Jan Loftis is President and Owner of Gilmore Communications LLC, a government relations and association management firm. Gilmore Communications was founded in 1995 and represents a broad range of clients, including General Motors, Oklahoma Chapter of the American Congress of OB/Gyns, Beer Distributors of Oklahoma, Oklahoma Academy of Physician Assistants, Oklahoma Women's Coalition and American Institute of Architects, Oklahoma Chapter. While working on her Masters in Music Performance, Jan began working part-time for the President Pro Tempore of the Oklahoma State Senate and immediately changed her focus to public policy and politics. Before starting her firm,

she worked as the legislative liaison for the Department of Mental Health & Substance Abuse Services and the Lieutenant Governor of Oklahoma. She has also worked on a number of political campaigns, including the Governor's race, mayor of OKC and numerous legislative and city council races. Jan was honored in 2016 by being made an Honorary PA for her 20 years of legislative accomplishments on behalf of the profession.

**10:00 a.m. Visit Your Legislators**

**11:00 a.m. Travel to the AIA Office | 1300 North Shartel Avenue** (you can park up around the Boulder Energy office, they have moved out. Or there is parking in the Physicians Building lot adjacent our building at 12<sup>th</sup> and Shartel)

**11:10 a.m. Class Presentations | Advocate**

**11:30 a.m. Lunch**

**1:00 p.m. Finance 101: What you need to know for career success | Chris Rickman, FSMPS, CPSM, Exec. VP & COO for ZFI Engineering Co.**

Financial acumen can be critical to any architect's career success. However, it is often difficult to get the training and mentoring they need in firm business and financial practices. Come and learn some basics that will help you as your career moves forward.



Chris Rickman joined ZFI Engineering (formerly Zahl-Ford, Inc.) in 1990 as a CAD technician. Since then, he has worked his way into a leadership role and is now a firm Principal and one of the largest shareholders in the firm. His duties include coordinating all of the marketing and business development activities, managing the daily business operations, and overseeing the IT needs.

Chris became a Fellow of the Society for Marketing Professional Services (SMPS) in 2013 and is actively involved locally, regionally and nationally in the society.

**2:00 p.m. Team Building | LEGO Challenge**

**2:30 p.m. Business Development Panel**



**Anthony McDermid, AIA  
TAP Architecture**



**Brad Thurman, PE, FSMPS,  
CPSM  
Wallace Engineering**



**Kristi Pempin, CPSM  
Guernsey**

**3:15 p.m. Adjourn**